

# IDAHO REAL ESTATE COMMISSION'S EDUCATION EXCHANGE

NEWS YOU CAN USE FROM THE EDUCATION DEPARTMENT

APRIL 2, 2007

VOLUME 2 ISSUE 2

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## INSTRUCTOR DEVELOPMENT WORKSHOP 2007

The Commission's annual Instructor Development Workshop will be held May 22-23, 2007 at the DoubleTree Hotel in Boise. The main presenter will be national instructor Karel Murray and the CORE presenters will be Doug Marfice (Hot Topics), Jeremy Pisca (Case Law Update), and Gail Heist (Legislative Update). For hotel reservations at the DoubleTree, please call (208) 343-1871 and identify yourself as an attendee of the Instructor Development Workshop with the Idaho Real Estate Commission.

### REGISTER NOW FOR IDW 2007!

There are only **60 seats** left for this year's workshop! The registration fee is \$150 if received before April 30 or \$175 if received after April 30. There are 3 easy ways to register: online (if you are a licensed agent), mail, or come into the Commission office. For more information go to <http://www.irec.idaho.gov/> and click on Education and then on Instructor Development Workshop 2007. Follow the registration links at the bottom of the page.



The Education Department would like to thank the Idaho Housing and Finance Association and The Real Estate Book for each sponsoring a break during the 2007 Instructor Development Workshop.

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### DID YOU KNOW?

The course schedules and provider, instructor, and course information are generally updated every Monday by the Commission's IT Department. Please have schedules and changes in to Danielle by Friday to have the information appear the following week. It is not an option to update the website daily.

### BROKER INSTRUCTORS:

Effective January 1, 2007, the Real Estate Finance course no longer satisfies one of the elective course requirements for the GRI designation. Real Estate Finance completed prior to January 2007, will count toward the GRI 200 Series until January 2008.

### EDUCATION EXCHANGE MISSION STATEMENT

The purpose of the Education Exchange is to promote communication and generate ideas between the Idaho Real Estate Commission, Providers, and Instructors. As a regulatory body, it is not the Commission's intent to advertise a particular provider, course, or instructor.

The Education Department would like to welcome the following Courses, Instructors and Providers that have been recently certified. For more information about these Courses, Instructors and Providers, please visit:  
<http://www.irec.idaho.gov/certify.html>.

## Courses

C2006b CORE 2006 Virtual Classroom  
E0081b Buyer Representation in Real Estate  
E0206b Property Disclosure  
E0243b Condos and Co-ops  
E0320b MS Word Mail Merge  
E0378 The Economics and Characteristics of Money  
E0379 Eminent Domain for Real Estate Agents  
E0380 Professional Presentations  
E0381 Real Estate and Taxes: What Every Agent Should Know  
E0382 Electronic Transactions in Real Estate  
E0383 MS Outlook Essentials  
E0384 An Introduction to Ethics  
E0385 The Truth About Mold  
E0386 1031 Exchange Essentials  
E0387 Real Estate Mortgage  
E0388 Fair Housing  
E0389 Appraisal - What Makes the Number  
E0390 What it Takes to be a Commercial Agent  
E0391 Environmental Concerns  
E0392 Risk Management  
E0393 Loan Process  
E0394 Working With a New Construction Buyer  
E0395 Getting the Most From Your Treo 700W Smartphone  
E0396 Certified Licensed Personal Assistant  
E0397 Life in the "6D's"  
E0398 Real Estate Forms for Beginners  
E0399 Real Estate Math - The Closing Statement  
E0400 MS Excel Essentials  
E0401 Highlights of Real Property Law  
E0402 The Market is Changing - Are You?  
E0403 Real Estate Agent/Mortgage Professional  
E0404 Tax Deferral Alternatives to a 1031 Exchange  
E0405 Delivering Dynamic Customer Service  
E0406 Maximize Results: Capitalize on Effective Communication  
E0407 Raising the Bar in Your Real Estate Business and Service  
E0408 Increase Sales and Client Retention Through Understanding Yourself and Others  
E0409 Large-Scale Developments in the Treasure Valley  
E0410 Property Management and the Landlord Tenant Law in Idaho  
E0411 Defining Victory: Choosing the Winning Team  
E0412 Defining Victory: Making the Most of Being Your Own Boss  
E0413 Legal Strategies  
E0414 Tax Strategies  
E0415 Loan Types and Instruments of Finance  
E0416 A Concise Guide to Real Estate Taxes  
E0417 Tax Advantages of Home Ownership  
E0418 Principles of Finance and the Mortgage Market  
E0419 RREIS 100 (Residential Real Estate Investment Specialist)  
E0420 RREIS 200 (Residential Real Estate Investment Specialist)  
E0421 RREIS 300 (Residential Real Estate Investment Specialist)  
E0422 1031 Strategies for Your Clients

## Providers

Real Estate Educate  
Intermountain MLS  
Continuing-Ed-Online.com  
Wasatch Financial & Insurance

## Instructors

Sandy Meikle



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Wanted...Limited dual representation and assigned agency course. This is a misunderstood concept, and there is a lot of confusion about what can and cannot be said or done in a dual agency transaction. This would be a very good use of civil penalty fine monies. Go to: <http://www.irec.idaho.gov/forms/ree022-ed-award-app0706.pdf> for the application. The course application can be accessed at: <http://www.irec.idaho.gov/edcorner/apps-renewals.html>  
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